

Personal information

First name/Family name
Address
Telephone
E-mail
Nationality
Date of birth

Hristijan Risteski
Savska 160 A, 7500, Prilep, Macedonia
+ 389 71 760 376
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Macedonian
28.03.1985



Work experience

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| Dates | January 2011 - |
| Position held | Research and Administration Manager |
| Main activities and responsibilities | <ul style="list-style-type: none">– Developing monthly and quarterly macroeconomic reports;– Socio-economic analyses and researches;– Mentoring of new employees;– Coordination of: researches and analyses, writing of funding project proposals, writing reports and project realizations;– Responsible for public and client relations. |
| Organization & reference person | Centre for Economic Analyses –CEA; |
| Type of business or sector | Think Tank |
| Dates | January 2009 – December 2010 |
| Position held | Economist |
| Main activities and responsibilities | Economic research and data analysis, writing funding project proposals, field researches and focus groups interviews, writing macroeconomic monitoring reports, organizing workshops/conferences/seminars/trainings, managing relations with donors, associations, chambers, government institutions and companies |
| Organization & reference person | Centre for Economic Analyses –CEA; |
| Type of business or sector | Think Tank |
| Dates | January – December 2009 |
| Position held | Occasionally, consultant and trainer |
| Main activities and responsibilities | Facilitating trainings for sales effectiveness, leadership development and adults learning teachings. |
| Organization & reference person | Achieve Global (HBD Group) |
| Type of business or sector | Consulting |
| Dates | November - December 2008 |
| Position held | Marketing manager |
| Main activities and responsibilities | Managing relations with the clients from United Kingdom, organizing export, managing collaboration with the subcontractors and managing the procurements. |
| Organization | A-Eternity, Prilep, Macedonia |
| Type of business or sector | Textile factory |
| Dates | June - September 2008 |
| Position held | Loan administrator |
| Main activities and responsibilities | Financial analysis of client's credit potential, presenting bank services, customer relations. |
| Organization | NLB Tutunska Banka A.D. Skopje, branch in Prilep; |

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| Type of business or sector | Banking |
| Dates | July 2006 – June 2008 |
| Occupation or position held | Local Committee President |
| Main activities and responsibilities | Managing international teams and projects, strategic planning, grant application writing , field researches and focus groups, delivering skills trainings and career advising sessions, facilitating seminars and workshops, developing and analyzing community needs surveys, broadening human resources and communications methods, performance appraisals, sales and building relations with stakeholders. |
| Organization | AIESEC Local Committee Prilep, Macedonia |
| Type of business or sector | World's largest student run organization |
| Dates | March 2004 – October 2005 |
| Occupation or position held | Establishing the company |
| Main activities and responsibilities | Strategic planning, procurement for the store and part-time sales person |
| Organization | DOOEL Iri-Hristi, 160A Savska, 7500 Prilep, Macedonia |
| Type of business or sector | Retail trade with clothes, family business |

Projects and Conferences

| Date (from to) | Name | Short description |
|-----------------------------|--|---|
| May – December 2011 | Sustainable development in Macedonia | Team leader Organizing student competition for best research paper about Sustainable development in the Republic of Macedonia, and conference for presentation of the findings from the researches. Project is supported by World Bank. |
| April 2011 - | Minimum wage in Macedonia | Study about the need of introducing minimum wage in the Republic of Macedonia |
| March-April 2011 | CEO | Team member Working on Croatian Economic Outlook at the Economic Institute, Zagreb. |
| October 2010 - | Monthly and Quarterly economic monitoring | Project coordinator Developing monthly and quarterly monitoring reports for the Macedonian economy. |
| October 2010 – January 2011 | Preparing competitiveness report for Macedonia | Team member Developing competitiveness reports of Macedonia according methodology of World Economic Forum for 2010. Responsible for the following pillars: 2nd pillar - Infrastructure; 4th pillar- Health and primary education; 7th pillar - Labor market efficiency; and 9th pillar - Technological readiness. |
| September – October 2010 | Effects of the global economic crisis on the vulnerable groups in the Republic of Macedonia | Research paper A paper prepared for presentation on the conference "Poverty and Social Inclusion in the Western Balkans" organized by the World Bank-WB in Brussels on December 14-15th, 2010. |
| November 2010 – March 2011 | Macedonian/Greek economic relations as a main pillar for prosperous neighbor | Team leader Organizing regional conference for enhancing economic cooperation between Macedonia and Greece. The main topics of the conference were: 1. The dynamics of economic relations between Macedonia and Greece; |

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| | cooperation in the future. | 2. Future effects of the economic crisis in Greece on the Macedonian Economy; |
| April – July 2010 | Testing economic political program of a Macedonian political party | Team member Preparation of consistent findings about the sustainable development of Macedonian economy within the ideology of Macedonian political party for the period of 10 years. |
| April – June 2010 | Effects of the Greek economic crisis on the Macedonian economy | Team member The study is aiming to provide information for the size of the impact of the Greek financial crisis on the Macedonian economy, with special attention on the trade between the two countries. |
| Feb. – April 2010 | Effects of the Fiscal Crisis on Vulnerable Groups in the E&E Region | Team member The study is comprised of detailed analysis about the impact of the global fiscal crisis on vulnerable groups in the E&E region, and to document the extent to which individuals in the region have been made newly vulnerable – the case of Macedonia. |
| Feb. – March 2010 | Career Development seminar | Team leader Facilitating sessions and workshops for professional career development for the students of South East European University in Macedonia. |
| Oct. – Dec. 2009 | Strategy for Rural Development | Team member Developing Strategy for Rural Development as a part of the Strategy for Local Economic Development of Municipality of Gazi Baba. |
| Oct. 2009 – March 2010 | Financial Scrutiny | Team member Organizing trainings for financial scrutiny for Parliamentary employees with Westminster Foundation for Democracy, National Audit Office of United Kingdom, State Audit Office of Macedonia and CEA |
| Apr. 2009-May 2009 | USAID Workshop | Team member Organizing and facilitating workshop “Challenges for improving the competitiveness of the private sector in Macedonia” |
| Feb.2009 - April 2009 | Personal Inflation Calculator | Team member Developing and maintaining on-line calculator for personal inflation for Macedonian citizens. |
| March 2008–May 2008 | Career Days | Team leader Organizing job fair and facilitating educational seminar for students in the last year at the Faculty for Economics – Prilep. |
| Apr. 2008-May 2008 | MILDS | Team member Preparing and facilitating 4 days international leadership development seminar in Bitola, Macedonia. |
| Jan. 2008-Mach 2008 | CEELDS | Team member Preparing and facilitating 6 days leadership development seminar for AIESEC members from Central and Easter Europe in Ankara, Turkey |
| Oct. 2006 –May 2007 | Mentorship program | Team leader Coordinating mentorship program for student’s professional development with successful people as mentors. |
| Oct. 2005-Dec. 2005 | “Connecting” | Team leader Organizing 10 presentations, workshops and trainings for the students of the Faculty of Economics -Prilep from company representatives. |

Education and training

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| Dates | 2008 – |
| Title of qualification awarded | Postgraduates studies |
| Major | Marketing |
| Organisation providing education | European University Republic of Macedonia |
| International classification | Master of Science in the Area of Marketing |
| Dates | 2004 – 2008 |
| Title of qualification awarded | Bachelor |
| Major | International Economy and Business |
| Organisation providing education | University st. “Kliment Ohridski” – Bitola, Faculty of Economics Prilep |
| International classification | 4 years of studies |
| Fellowship | |
| Dates | March - May 2011 |
| Organisation | Economic Institute Zagreb, Croatia |
| Topic/area | Developing quarterly economic outlook for Croatia and the Republic of Macedonia that provides an analysis of recent macroeconomic trends and gives a short-term forecast. |

Trainings

| Year | Training | Location |
|------|---|---------------------|
| 2011 | Capacity building event by the European Fund for the Balkans: “Strengthening the Role of Evidence Based Policy in the Western Balkans” | Becici, Montenegro |
| 2011 | Capacity building event by the Think Tank Fund: “Use of Information and Data for Enhanced Communication and Advocacy” | Budapest, Hungary |
| 2011 | World Bank Training and Workshop: “Active Labor Market Policies and their evaluation” | Skopje, Macedonia |
| 2010 | IPARD – Training for consultants “How to successful IPARD project application” | Skopje, Macedonia |
| 2010 | EARMA – Grand challenges in research management and administration | Ljubljana, Slovenia |
| 2010 | GTZ and Fund for Human Resources Development – “Developing export plan” | Skopje, Macedonia |
| 2009 | GTZ and Fund for Human Resources Development – “Tools, technique and skills for selling consultancy services” | Skopje, Macedonia |
| 2009 | ITC Geneva – Using of online market analyses tools and research | Skopje, Macedonia |
| 2007 | Peace Corps Counterpart Seminar – Cultural differences between USA and Macedonia | Veles, Macedonia |
| 2007 | MILDS –Macedonian International Leadership Development Seminar | Bitola Macedonia |
| 2007 | Career Days 2007 | Skopje, Macedonia |
| 2007 | TtT – Train the Trainers Seminar | Skopje, Macedonia |
| 2006 | MOSEM – Macedonian Open Seminar for Education and Motivation | Struga, Macedonia |
| 2006 | EuroCo – International Conference for Presidents of Local Committees from Europe and North America | Struga, Macedonia |
| 2006 | NPM – national planning meeting | Ohrid, Macedonia |
| 2006 | MILDS –Macedonian International Leadership Development Seminar | Struga, Macedonia |

Personal skills and competences

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| Mother tongue | Macedonian | | |
| Other languages | | | |
| Self-assessment | | | |
| English | Understanding | Speaking | Writing |
| Serbo-Croatian | Excellent | Excellent | Excellent |
| Bulgarian | Excellent | Good | Good |
| | Good | Good | Good |
| Social skills | Analytical thinking, communication, teamwork, motivation, selling, leadership, presentations, organizing, able to take Initiative, hard worker, flexible and fast learner | | |
| Computer skills | Windows operating system, Microsoft Office, internet user skills | | |
| Achievements | <ul style="list-style-type: none"> • Graduate with honour • Winner of Country Leadership Award in AIESEC Republic of Macedonia in 2006/2007 for demonstrating true leadership | | |
| Publications | <ol style="list-style-type: none"> 1. Assessing handicraft shadow economy in Macedonia – CEA Journal of Economics, Volume 4 Issue 1. 2. Inflation calculator for Macedonia - CEA Journal of Economics, Volume 4 Issue 1; Co-author. 3. Financial scrutiny for Parliamentary employees – translation from English to Macedonian. 4. Visa liberalization and Balance Regional Development of Macedonia – article in the daily newspaper “Nova Makedonija” 5. Poverty in Macedonia – article in the daily newspaper “Nova Makedonija” 6. Effects of the Greek economic crisis on the Macedonian economy. CEA Journal of Economics, Volume 5 Issue 1. Co-author. June 2010 7. Effects of the Global Economic Crisis on the Vulnerable Groups in the Republic of Macedonia. World Bank International Conference Poverty and Social Inclusion in the Western Balkans, Brussels, Belgium. http://siteresources.worldbank.org/INTECAREGTOPPOVRED/Resources/HristijanRISTESKI.pdf 8. South-East Europe: a weak recovery. Croatian Economic Outlook Quarterly, number 46, April 2011 Co-author. 9. Macedonian quarterly economic monitor. CEA Journal of Economics, Volume 6 Issue 1. June 2011 | | |
| Member of professional organizations | EARMA – European Association of Research Managers and Administrators | | |
| Driving licence | B and C category | | |
| Additional information | Finished primary music school in 1999 and playing piano and accordion | | |
| Hobbies | Latino dances, reading books and gym. | | |
| References | <ol style="list-style-type: none"> 1. Marjan Nikolov – President of the Center for Economic Analyses - CEA Email: makmar2000@yahoo.com 2. Dimitar Nikoloski – Professor at the Faculty of Economics in Prilep Email: ndimitar@yahoo.com | | |